

ENGLISH: HAZARAGI**Dialogue****Domain:** Financial**Gender of English speaker:** Male**Gender of LOTE speaker:** Female**Scenario:**

This dialogue takes place between Mr Wilson, a loan manager at a Sydney Bank and a client who has made an appointment to see him. The client wants to purchase a property and is enquiring about how to apply for a loan.

The dialogue begins now:

No.	Speakers	Segments	Words
1	ENGLISH	Hello, my name is Justin Wilson. I understand you are booked in with me today to discuss a loan, is that right?	22
2	HAZARAGI	اری، این درسته. بلاخره یک آپارتمنت با بیع مناسب پیدا کردم و من فکر خرید ازو ره درم، امزوخاطر مه چند سوال دروم.	
Translation		Yes, that's right. I finally found an apartment for a decent price and I'm thinking of buying it, so I have a few questions.	24
3	ENGLISH	You've come to the right place. How can I help?	10
4	HAZARAGI	خوش ده روم بوفاموم که چه رقم قرضه ره به دست آورده میتانم، سود شی چند ده چقدر ضمانت ضرورت ده ره.	
Translation		I would like to know how to obtain financing, what is the interest rate and how much deposit is needed.	20
5	ENGLISH	I can certainly assist you with all that. How about we start by talking about the property you are interested in?	21
6	HAZARAGI	اری، بسیار خوب.	
Translation		Yes, perfect.	2
7	ENGLISH	What caught your eye in this property? And how much is it valued at?	14
8	HAZARAGI	این یک آپارتمنت بسیار ریزه دو اطاقه استه. قف شی ره از سر نو کیده و جای شی خیلی خوبه، نزدیک همه چیز های استه که مه ضرورت دروم.	
Translation		It is a very small two-bedroom apartment. The floor has been recently renovated and the location is great, near everything I need.	23
9	ENGLISH	Fantastic. Do you have the financial details for the property, such as the price and rates?	16
10	HAZARAGI	خاتو رهنمای معلومات گفت که صاحب شی قیمت بالای \$۶۰۰,۰۰۰ ره قبول دره. ای کمی بلند تر از چیزی استه که مه پلان دشتم، مگرای یک کشف بزرگ استه.	
Translation		The lady from the real estate agency said the owner is accepting offers above \$600,000. It is a little over what I had planned, but it is a great find.	33
11	ENGLISH	Certainly. We need to work out if you have enough savings for the deposit and whether you can borrow the rest.	21

12	HAZARAGI	ضمانت ازی ملک چند خاد بود؟	
Translation		And how much would the deposit for this property be?	10
13	ENGLISH	You need at least 10% of the total value, plus enough to cover other rates and expenses.	18
14	HAZARAGI	خوب، ای چیزی است که مه تخمین زدودوم. من تا حالی \$۷۰,۰۰۰ پس انداز ده روم که هم مصرف ضمانت و هم فیس ره پوره کنه. ایاباقی شی ره بانک بلدی مه قرض خاد دد؟	
Translation		Ok, that is what I figured. I already have \$70,000 saved to cover the deposit and fees. Will the bank lend me the rest?	26
15	ENGLISH	Let's use our loan calculator to work out how much you can borrow. I need to ask you some personal questions in order to assess your income.	27
16	HAZARAGI	البته. مه تمام اسناد های خوره آماده کده امروز قد خو اوردوم لهذا مو میتانی که راسن همی حالی شروع کنی.	
Translation		Of course. I gathered all my documents and brought them with me today so that we can get started straight away.	21

End of Dialogue**Dialogue - Word Count**

Language	Total number of words	Number of segments with 20 or less words	Number of segments with 21-35 words	Number of segments with less than 10 words
ENGLISH	149	4	4	0
HAZARAGI	159	3	5	1
Total	308	7	9	1